

DENALI ADVANCED INTEGRATION

CONTRACT SUPPORT SERVICES



Denali Advanced Integration delivers Enterprise IT solutions and services, powered by strategic experts and best of breed technologies to help guide our clients through the most complex IT challenges.

We're your strategic Enterprise IT partner.

COMPANY OVERVIEW

Established in June 1992
Global Headquarters in Redmond, WA
Europe Headquarters in Dublin, Ireland
Integration & support facilities in North America (Redmond, WA & Plano, TX)
450 employees, 240 technical services

INDUSTRY RECOGNITION

Tech Elite 250 - The Channel Company
Solution Provider 500 - The Channel Company
Fast Growth 150 - The Channel Company
Entrepreneur of the Year (Denali CEO) - Ernst & Young
Enterprise Partner of the Year - Cradlepoint
Breakaway Partner of the Year - Cisco Systems
Partner of Excellence - Dell EMC
Managed Partner of the Year - APC

Procurement Contract Management

Challenges in Contract Management

The process for selecting and purchasing IT equipment and services can be a difficult, but managing the complexities associated with numerous vendor contracts with unique terms, renewal dates and credits can become overwhelming. Without the right resources in place, this can lead to confusion, lost productivity and revenue and increased operational costs.

Denali Contract Support Management

As a leading integrator of information technology, we understand the challenges that IT departments face when it comes to managing the growing list of vendor resources and solutions. At Denali, we pride ourselves on delivering effective solutions, tailored to meet the unique needs of our customers.

Our contract support management services include:

- Service level recommendations
- Contract consolidation
- Flexible finance & consumption models
- Predictable pricing for up to 5 years

Challenges in Contract Management

As part of our contract support management offering, customers are also provided with a secure portal to:

- Organize key vendor contract details
- Manage expiration & end of life dates
- Access list of support levels
- Support contracts & support ticket management



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CONTRACT SUPPORT SERVICES

Denali Services Overview

Deployment & Integration



- Data Center
- Telecommunications
- Network Services
- Virtualization
- Microsoft Technology

Managed Services



- Contact Support (Email/Phone)
- Service Desk Incident & Support
- Device Management & Administration
- Mobile Device Management
- End-User Account Provisioning
- Network Services
- Managed Server Infrastructure
- Managed Endpoints
- Server & Endpoint Patch Management
- Microsoft System Center Administration & Maintenance
- Service Delivery Manager

Consulting & Staff Augmentation



- Client Outcome Focused IT Strategy, Alignment & Process Improvement
- Network and Server Engineering/Architecture
- Exchange/O365/Active Directory
- Software Quality Assurance & Testing
- Field Services Desktop Support
- Program & Project Management
- Network Security
- Technical Program Managers

Enterprise Application Development



- Amazon Web Services
- DevOps
- Big Data Services
- Digital Services
- Application Services
- Testing

Global Services



- Global Strategy Development
- Global Asset Management
- Supply Chain Procurement & Management
- Configuration & Depot Services
- Deployment & Implementation

Technology Partners

